



PRESS RELEASE

TATUA FINANCIAL RESULTS FOR THE YEAR ENDED 31 JULY 2022

The Tatua Board of Directors and Executive met on 28 September 2022 to consider the financial results for the 2021/22 financial year and to finalise the milksolids payout to supplying shareholders.

Despite ongoing Covid-19 related disruptions and shipping challenges, we are pleased to report that the business had another good year, achieving Group income of \$444 million and earnings available for payout of \$186 million.

Our earnings equate to \$12.65 per kilogram of shareholder supplied milksolids, before retentions for reinvestment. This is an improvement on the previous year earnings of \$10.43 per kilogram of milksolids, and is a record for Tatua.

Milk supply from Tatua's supplying shareholders was impacted by an extended period of dry weather during the autumn months. This resulted in the 14.71 million kilograms of milksolids collected being 6.0% behind the previous season.

We have confirmed a cash payout to shareholders of \$11.30 per kilogram of milksolids supplied and have retained \$1.35 per kilogram of milksolids, equivalent to \$19.85 million before tax, for reinvestment in the business.

In deciding our payout, we were very conscious of the sharp increases in on-farm costs being experienced by our shareholders, as well as the requirement for continued investment in the business and maintaining balance sheet resilience in what remains an uncertain economic and global trade environment.

Our gearing (debt divided by debt plus equity) averaged 21% for the year, but was slightly higher at year end, reflecting increased inventory holdings at balance date.

In addition to achieving record income and earnings, good progress has been made in many areas of the business, including a number of significant capital projects and business improvement initiatives, that together, have once again made for a very complete year.

Our teams in New Zealand and in our off-shore subsidiaries have continued to demonstrate their commitment and dedication to the business and this is reflected in all that has been achieved.

We thank our customers and all those who partnered with us during the past year and now look forward to another productive year ahead.

Kind regards

A handwritten signature in black ink that reads "S. B. Allen".

Stephen Allen
CHAIRMAN
0274 719 791

A handwritten signature in black ink that reads "Brendhan Greaney".

Brendhan Greaney
CHIEF EXECUTIVE OFFICER
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